

**LAMPIRAN**  
**KUISIONER PENELITIAN**

## KUESIONER PENELITIAN

**Yth. Bapak/ Ibu/ Saudara/i Responden Wajib Pajak di Kota Makassar**

Dengan Hormat,

Sehubungan dengan penyelesaian tugas akhir skripsi untuk memenuhi persyaratan gelar sarjana Strata-1 (S-1) pada program Studi Akuntansi Fakultas Ekonomi dan Bisnis Universitas Muslim Indonesia, maka peneliti mengadakan penelitian yang berjudul “Pengaruh Tarif Pajak, Pemahaman perpajakan dan Sanksi Perpajakan Terhadap Kepatuhan Wajib Pajak UMKM di Kota Makassar”. Saya yang bertanda tangan di bawah ini:

Nama : Ulfah Wadi'ah Asri

NIM : 023 2019 0116

Dengan ini memohon kesediaan Bapak/Ibu/Saudara/i untuk menjadi responden dan mengisi kuesioner penelitian dengan menjawab seluruh pertanyaan yang telah disediakan. Perlu diketahui bahwa kuesioner ini hanya semata-mata untuk kepentingan akademik dan tidak untuk dipublikasikan secara umum. Terima kasih atas kesediaan Bapak/Ibu/Saudara/i yang telah meluangkan waktunya untuk mengisi kuesioner penelitian ini

Peneliti

Ulfah Wadi'ah Asri

Contact Person : 0823 4921 7309

### Identitas Responden

Untuk keperluan keabsahan data penelitian ini saya mengharapkan bapak/ibu/sdr/i untuk mengisi data-data berikut :

1. Nama Responden : .....
2. Umur : .....
3. Jenis kelamin : ☐ Perempuan ☐ Laki-laki
4. Memiliki NPWP : ☐ Ya ☐ Tidak
5. Omset Pertahun : ☐ <300 Juta ☐ 300 – 2 Miliar  
☐ 2 – 4,8 Miliar
6. Jenis Usaha : ☐ Dagang ☐ Jasa ☐ Produksi  
☐ Lainnya

### Petunjuk Pengisian Kuesioner

Bapak/Ibu/Sdr(i) dimohon bantuan untuk memilih pilihan jawaban yang telah disediakan dengan memberikan tanda centang (√) sebagai tanda dari persetujuan atau pertentangan dari setiap pernyataan yang diajukan. Jawaban dari pertanyaan yang telah disediakan dimohon agar sesuai dengan keadaan atau kondisi yang sesungguhnya.

Keterangan :

- STS : Sangat Tidak Setuju
- TS : Tidak Setuju
- N : Netral
- S : Setuju
- SS : Sangat Setuju

### 1. Tarif Pajak

| No. | Pertanyaan                                                         | STS | TS | N | S | SS |
|-----|--------------------------------------------------------------------|-----|----|---|---|----|
| 1.  | Saya membayar tarif pajak umkm sesuai dengan tarif yang ditetapkan |     |    |   |   |    |
| 2.  | Saya tidak keberatan dengan tarif pajak UMKM yang dibebankan       |     |    |   |   |    |
| 3.  | Saya akan membayar pajak UMKM dengan tarif pajak sebesar 0,5%      |     |    |   |   |    |
| 4.  | Tarif pajak yang dibebankan telah sesuai ekonomi saya              |     |    |   |   |    |
| 6.  | Tarif pajak tidak menentukan besarnya kesadaran membayar pajak     |     |    |   |   |    |
| 7.  | Penurunan tarif pajak dapat meningkatkan kemauan membayar pajak    |     |    |   |   |    |

Sumber Data : MS Yasa (2023), Rahayu (2017), Huda (2015)

### 2. Pemahaman perpajakan

| No. | Pertanyaan                                                                                    | STS | TS | N | S | SS |
|-----|-----------------------------------------------------------------------------------------------|-----|----|---|---|----|
| 1.  | Saya telah mengetahui ketentuan terkait kewajiban perpajakan yang berlaku                     |     |    |   |   |    |
| 2.  | Saya telah mengetahui seluruh peraturan mengetahui batas laporan SPT tahunan                  |     |    |   |   |    |
| 3.  | Saya paham dengan sistem pajak yang digunakan saat ini (menghitung, membayar, dan melaporkan) |     |    |   |   |    |
| 4.  | Pajak digunakan sebagai sumber pendapatan negara                                              |     |    |   |   |    |
| 5.  | NPWP digunakan untuk identitas wajib pajak dan tiap wajib pajak harus memilikinya             |     |    |   |   |    |

Sumber Data : Ningsih et al, (2022), Agustiningsih (2016)

### 3. Sanksi Perpajakan

| No. | Pertanyaan                                          | STS | TS | N | S | SS |
|-----|-----------------------------------------------------|-----|----|---|---|----|
| 1.  | Keterlambatan melaporkan pajak harus dikenai sanksi |     |    |   |   |    |

|    |                                                                                            |  |  |  |  |  |
|----|--------------------------------------------------------------------------------------------|--|--|--|--|--|
| 2. | Keterlambatan membayarkan pajak harus dikenai sanksi                                       |  |  |  |  |  |
| 3. | Tingkat penerapan sanksi dari yang ringan sampai berat                                     |  |  |  |  |  |
| 4. | Tingkat penerapan sanksi dimulai dari adanya teguran buat wajib pajak                      |  |  |  |  |  |
| 5. | Sanksi digunakan untuk meningkatkan kepatuhan Wajib Pajak                                  |  |  |  |  |  |
| 6. | Sanksi yang diberikan untuk mengingatkan wajib pajak patuh terhadap peraturan yang berlaku |  |  |  |  |  |
| 7. | Penghapusan sanksi meningkatkan kepatuhan Wajib Pajak                                      |  |  |  |  |  |
| 8. | Penghapusan sanksi tidak membuat wajib pajak jadi tidak patuh terhadap kewajibannya        |  |  |  |  |  |

Sumber Data : H. Hantono & Riko Fridolen Sianturi (2022)

#### 4. Kepatuhan Wajib Pajak

| No. | Pertanyaan                                                          | STS | TS | N | S | SS |
|-----|---------------------------------------------------------------------|-----|----|---|---|----|
| 1.  | Saya mendaftarkan NPWP atas kemauan diri sendiri                    |     |    |   |   |    |
| 2.  | Setiap wajib pajak harus mendaftarkan diri untuk NPWP               |     |    |   |   |    |
| 3.  | Saya selalu mengisi SPT sesuai dengan ketentuan perundang-undangan  |     |    |   |   |    |
| 4.  | Saya melaporkan SPT tepat pada waktunya                             |     |    |   |   |    |
| 5.  | Saya melakukan pembayaran pajak dengan benar                        |     |    |   |   |    |
| 6.  | Saya selalu tepat waktu dalam membayar pajak                        |     |    |   |   |    |
| 7.  | Saya bersedia melakukan pembayaran pajak beserta tunggakan pajaknya |     |    |   |   |    |
| 8   | Saya tidak pernah memiliki tunggakan pajak                          |     |    |   |   |    |

|    |                                                                                                         |  |  |  |  |  |
|----|---------------------------------------------------------------------------------------------------------|--|--|--|--|--|
| 9  | Saya tidak pernah melakukan kecurangan dalam pembayaran pajak walaupun dimungkinkan untuk melakukannya  |  |  |  |  |  |
| 10 | Saya paham dengan system perpajakan yang digunakan saat ini (menghitung, membayar, dan melapor sendiri) |  |  |  |  |  |

Sumber Data : Risa & Sari, (2021), Kariva (2021), Pratami (2017)

**LAMPIRAN**  
**DATA MENTAH HASIL PENELITIAN**

**TABULASI DATA RESPONDEN**

| No. | Tarif Pajak |      |      |      |      |      |      | Total |
|-----|-------------|------|------|------|------|------|------|-------|
|     | X1.1        | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 |       |
| 1   | 5           | 5    | 5    | 4    | 4    | 4    | 4    | 31    |
| 2   | 3           | 4    | 4    | 4    | 3    | 3    | 4    | 25    |
| 3   | 4           | 3    | 3    | 5    | 3    | 3    | 3    | 24    |
| 4   | 3           | 5    | 4    | 4    | 3    | 3    | 3    | 25    |
| 5   | 4           | 5    | 4    | 4    | 3    | 3    | 3    | 26    |
| 6   | 4           | 4    | 4    | 4    | 4    | 4    | 4    | 28    |
| 7   | 4           | 4    | 4    | 4    | 4    | 4    | 4    | 28    |
| 8   | 4           | 5    | 4    | 4    | 4    | 5    | 4    | 30    |
| 9   | 5           | 5    | 5    | 5    | 5    | 5    | 5    | 35    |
| 10  | 5           | 5    | 5    | 5    | 5    | 5    | 5    | 35    |
| 11  | 4           | 3    | 4    | 3    | 3    | 3    | 3    | 23    |
| 12  | 4           | 4    | 4    | 4    | 4    | 4    | 4    | 28    |
| 13  | 4           | 5    | 4    | 3    | 3    | 4    | 4    | 27    |
| 14  | 4           | 4    | 4    | 4    | 4    | 4    | 4    | 28    |
| 15  | 3           | 3    | 3    | 3    | 3    | 3    | 3    | 21    |
| 16  | 4           | 4    | 4    | 4    | 3    | 3    | 3    | 25    |
| 17  | 5           | 4    | 4    | 4    | 3    | 4    | 3    | 27    |
| 18  | 4           | 3    | 4    | 5    | 3    | 3    | 3    | 25    |
| 19  | 5           | 5    | 4    | 3    | 4    | 4    | 4    | 29    |
| 20  | 4           | 4    | 4    | 5    | 4    | 4    | 4    | 29    |
| 21  | 5           | 5    | 5    | 5    | 5    | 5    | 5    | 35    |
| 22  | 5           | 3    | 3    | 4    | 4    | 4    | 4    | 27    |
| 23  | 5           | 3    | 4    | 4    | 4    | 3    | 4    | 27    |
| 24  | 5           | 4    | 4    | 4    | 4    | 5    | 5    | 31    |
| 25  | 4           | 3    | 5    | 4    | 5    | 4    | 3    | 28    |
| 26  | 5           | 5    | 5    | 5    | 5    | 5    | 5    | 35    |
| 27  | 5           | 3    | 4    | 5    | 3    | 4    | 4    | 28    |
| 28  | 5           | 5    | 5    | 4    | 3    | 3    | 4    | 29    |
| 29  | 5           | 5    | 5    | 4    | 3    | 3    | 4    | 29    |
| 30  | 4           | 5    | 5    | 4    | 3    | 3    | 4    | 28    |
| 31  | 4           | 5    | 5    | 4    | 3    | 3    | 4    | 28    |
| 32  | 4           | 5    | 5    | 4    | 3    | 3    | 4    | 28    |
| 33  | 4           | 3    | 4    | 5    | 4    | 4    | 4    | 28    |
| 34  | 4           | 3    | 3    | 4    | 5    | 5    | 4    | 28    |
| 35  | 4           | 3    | 3    | 5    | 5    | 4    | 3    | 27    |



|    |   |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|---|----|
| 36 | 3 | 4 | 4 | 4 | 5 | 5 | 5 | 30 |
| 37 | 4 | 5 | 4 | 4 | 5 | 4 | 3 | 29 |
| 38 | 5 | 3 | 4 | 4 | 3 | 4 | 3 | 26 |
| 39 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 40 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 42 | 3 | 3 | 3 | 5 | 5 | 5 | 4 | 28 |
| 43 | 4 | 3 | 5 | 4 | 4 | 5 | 3 | 28 |
| 44 | 5 | 3 | 3 | 5 | 4 | 3 | 4 | 27 |
| 45 | 5 | 4 | 3 | 3 | 4 | 5 | 4 | 28 |
| 46 | 5 | 4 | 3 | 4 | 5 | 5 | 5 | 31 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 28 |
| 48 | 4 | 5 | 3 | 5 | 4 | 5 | 5 | 31 |
| 49 | 5 | 4 | 4 | 5 | 5 | 4 | 3 | 30 |
| 50 | 4 | 4 | 5 | 5 | 4 | 3 | 4 | 29 |
| 51 | 5 | 4 | 4 | 5 | 3 | 4 | 4 | 29 |
| 52 | 4 | 3 | 3 | 4 | 5 | 5 | 5 | 29 |
| 53 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 27 |
| 54 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 29 |
| 55 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 26 |
| 56 | 5 | 4 | 3 | 5 | 5 | 5 | 5 | 32 |
| 57 | 4 | 4 | 3 | 5 | 5 | 3 | 5 | 29 |
| 58 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 26 |
| 59 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 35 |
| 60 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 35 |

| No | Pemahaman Perpajakan |      |      |      |      | Total |
|----|----------------------|------|------|------|------|-------|
|    | X2.1                 | X2.2 | X2.3 | X2.4 | X2.5 |       |
| 1  | 4                    | 4    | 4    | 4    | 4    | 20    |
| 2  | 5                    | 5    | 4    | 5    | 5    | 24    |
| 3  | 3                    | 3    | 3    | 4    | 3    | 16    |
| 4  | 4                    | 5    | 3    | 3    | 3    | 18    |
| 5  | 4                    | 4    | 3    | 3    | 3    | 17    |
| 6  | 3                    | 4    | 3    | 3    | 3    | 16    |
| 7  | 4                    | 4    | 4    | 4    | 4    | 20    |
| 8  | 4                    | 4    | 4    | 4    | 4    | 20    |
| 9  | 4                    | 5    | 2    | 4    | 4    | 19    |
| 10 | 4                    | 4    | 4    | 3    | 5    | 20    |

|    |   |   |   |   |   |    |
|----|---|---|---|---|---|----|
| 11 | 3 | 3 | 3 | 3 | 3 | 15 |
| 12 | 4 | 4 | 2 | 4 | 4 | 18 |
| 13 | 5 | 5 | 2 | 3 | 3 | 18 |
| 14 | 3 | 4 | 3 | 3 | 3 | 16 |
| 15 | 3 | 3 | 3 | 3 | 3 | 15 |
| 16 | 4 | 4 | 4 | 3 | 3 | 18 |
| 17 | 5 | 5 | 3 | 3 | 3 | 19 |
| 18 | 4 | 4 | 3 | 3 | 3 | 17 |
| 19 | 4 | 4 | 2 | 3 | 3 | 16 |
| 20 | 5 | 4 | 4 | 3 | 3 | 19 |
| 21 | 4 | 4 | 4 | 4 | 4 | 20 |
| 22 | 4 | 4 | 3 | 3 | 4 | 18 |
| 23 | 3 | 3 | 4 | 4 | 4 | 18 |
| 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 25 | 4 | 3 | 3 | 4 | 4 | 18 |
| 26 | 4 | 3 | 3 | 4 | 4 | 18 |
| 27 | 3 | 3 | 3 | 4 | 4 | 17 |
| 28 | 4 | 3 | 3 | 4 | 4 | 18 |
| 29 | 4 | 3 | 3 | 4 | 4 | 18 |
| 30 | 4 | 3 | 3 | 4 | 4 | 18 |
| 31 | 4 | 3 | 3 | 4 | 4 | 18 |
| 32 | 4 | 3 | 3 | 4 | 4 | 18 |
| 33 | 5 | 4 | 5 | 5 | 4 | 23 |
| 34 | 4 | 4 | 5 | 5 | 5 | 23 |
| 35 | 4 | 3 | 3 | 4 | 4 | 18 |
| 36 | 2 | 4 | 5 | 5 | 5 | 21 |
| 37 | 4 | 4 | 4 | 4 | 3 | 19 |
| 38 | 3 | 5 | 3 | 4 | 1 | 16 |
| 39 | 4 | 3 | 4 | 4 | 4 | 19 |
| 40 | 4 | 3 | 4 | 4 | 4 | 19 |
| 41 | 4 | 3 | 4 | 4 | 4 | 19 |
| 42 | 4 | 4 | 5 | 5 | 2 | 20 |
| 43 | 5 | 4 | 4 | 5 | 4 | 22 |
| 44 | 4 | 4 | 4 | 4 | 3 | 19 |
| 45 | 3 | 4 | 4 | 5 | 3 | 19 |
| 46 | 4 | 4 | 4 | 4 | 4 | 20 |
| 47 | 3 | 4 | 4 | 3 | 3 | 17 |
| 48 | 5 | 5 | 5 | 5 | 4 | 24 |
| 49 | 2 | 2 | 5 | 5 | 5 | 19 |

|    |   |   |   |   |   |    |
|----|---|---|---|---|---|----|
| 50 | 3 | 5 | 5 | 5 | 4 | 22 |
| 51 | 4 | 5 | 5 | 5 | 5 | 24 |
| 52 | 4 | 4 | 5 | 4 | 4 | 21 |
| 53 | 3 | 4 | 4 | 4 | 4 | 19 |
| 54 | 4 | 4 | 4 | 4 | 4 | 20 |
| 55 | 4 | 4 | 3 | 4 | 4 | 19 |
| 56 | 5 | 5 | 5 | 5 | 5 | 25 |
| 57 | 5 | 4 | 5 | 5 | 4 | 23 |
| 58 | 4 | 4 | 5 | 4 | 5 | 22 |
| 59 | 4 | 5 | 5 | 5 | 5 | 24 |
| 60 | 5 | 5 | 5 | 4 | 4 | 23 |

| No | Sanksi Perpajakan |      |      |      |      |      |      |      | Total |
|----|-------------------|------|------|------|------|------|------|------|-------|
|    | X3.1              | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | X3.7 | X3.8 |       |
| 1  | 5                 | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40    |
| 2  | 5                 | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40    |
| 3  | 3                 | 1    | 3    | 3    | 3    | 3    | 3    | 5    | 24    |
| 4  | 3                 | 2    | 3    | 3    | 3    | 3    | 3    | 4    | 24    |
| 5  | 4                 | 4    | 4    | 3    | 4    | 3    | 4    | 5    | 31    |
| 6  | 4                 | 3    | 4    | 2    | 3    | 3    | 4    | 4    | 27    |
| 7  | 4                 | 2    | 4    | 5    | 5    | 5    | 5    | 5    | 35    |
| 8  | 4                 | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 32    |
| 9  | 4                 | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 32    |
| 10 | 2                 | 5    | 5    | 5    | 4    | 3    | 5    | 5    | 34    |
| 11 | 3                 | 3    | 3    | 3    | 3    | 3    | 3    | 3    | 24    |
| 12 | 4                 | 4    | 4    | 4    | 2    | 4    | 4    | 5    | 31    |
| 13 | 5                 | 2    | 3    | 5    | 3    | 3    | 3    | 5    | 29    |
| 14 | 4                 | 3    | 4    | 4    | 4    | 4    | 4    | 4    | 31    |
| 15 | 3                 | 3    | 3    | 3    | 3    | 3    | 3    | 3    | 24    |
| 16 | 5                 | 3    | 4    | 4    | 4    | 4    | 4    | 4    | 32    |
| 17 | 5                 | 4    | 3    | 5    | 4    | 4    | 4    | 5    | 34    |
| 18 | 3                 | 3    | 4    | 4    | 4    | 3    | 4    | 4    | 29    |
| 19 | 4                 | 3    | 4    | 4    | 4    | 5    | 5    | 5    | 34    |
| 20 | 5                 | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 40    |
| 21 | 5                 | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 33    |
| 22 | 3                 | 3    | 4    | 4    | 4    | 3    | 3    | 4    | 28    |
| 23 | 3                 | 4    | 4    | 4    | 4    | 4    | 4    | 4    | 31    |
| 24 | 5                 | 4    | 3    | 4    | 4    | 4    | 4    | 5    | 33    |

|    |   |   |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|---|---|----|
| 25 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 37 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 27 | 4 | 3 | 4 | 5 | 4 | 4 | 3 | 2 | 29 |
| 28 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 29 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 30 |
| 30 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 30 |
| 31 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 31 |
| 32 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 32 |
| 33 | 4 | 3 | 3 | 4 | 5 | 5 | 4 | 5 | 33 |
| 34 | 3 | 4 | 4 | 3 | 4 | 5 | 5 | 5 | 33 |
| 35 | 2 | 4 | 5 | 5 | 5 | 3 | 3 | 3 | 30 |
| 36 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 36 |
| 37 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 33 |
| 38 | 2 | 4 | 5 | 4 | 5 | 5 | 1 | 3 | 29 |
| 39 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 34 |
| 40 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 34 |
| 41 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 34 |
| 42 | 4 | 5 | 5 | 4 | 2 | 4 | 4 | 4 | 32 |
| 43 | 3 | 4 | 5 | 5 | 4 | 5 | 5 | 2 | 33 |
| 44 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 38 |
| 45 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 36 |
| 46 | 2 | 4 | 5 | 3 | 5 | 5 | 5 | 5 | 34 |
| 47 | 4 | 2 | 4 | 4 | 4 | 3 | 4 | 4 | 29 |
| 48 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 39 |
| 49 | 1 | 3 | 5 | 5 | 5 | 5 | 3 | 3 | 30 |
| 50 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 36 |
| 51 | 2 | 5 | 5 | 4 | 5 | 5 | 4 | 3 | 33 |
| 52 | 1 | 2 | 2 | 2 | 4 | 5 | 4 | 5 | 25 |
| 53 | 3 | 4 | 4 | 5 | 4 | 4 | 3 | 4 | 31 |
| 54 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 40 |
| 55 | 4 | 3 | 2 | 4 | 3 | 4 | 4 | 4 | 28 |
| 56 | 2 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 36 |
| 57 | 3 | 4 | 3 | 2 | 5 | 5 | 5 | 4 | 31 |
| 58 | 5 | 5 | 3 | 5 | 5 | 4 | 4 | 5 | 36 |
| 59 | 2 | 2 | 2 | 2 | 3 | 3 | 5 | 2 | 21 |
| 60 | 2 | 3 | 5 | 5 | 4 | 5 | 5 | 3 | 32 |

| No | Kepatuhan Wajib Pajak |     |     |     |     |     |     |     |     |      | Total |
|----|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|------|-------|
|    | Y.1                   | Y.2 | Y.3 | Y.4 | Y.5 | Y.6 | Y.7 | Y.8 | Y.9 | Y.10 |       |
| 1  | 4                     | 4   | 5   | 4   | 4   | 5   | 5   | 5   | 4   | 4    | 44    |
| 2  | 5                     | 5   | 5   | 3   | 5   | 4   | 5   | 5   | 4   | 5    | 46    |
| 3  | 3                     | 3   | 3   | 2   | 2   | 3   | 3   | 3   | 3   | 3    | 28    |
| 4  | 4                     | 4   | 4   | 4   | 4   | 4   | 3   | 3   | 4   | 3    | 37    |
| 5  | 3                     | 4   | 4   | 3   | 3   | 3   | 3   | 3   | 3   | 3    | 32    |
| 6  | 4                     | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 3    | 38    |
| 7  | 5                     | 4   | 4   | 5   | 5   | 5   | 5   | 5   | 5   | 4    | 47    |
| 8  | 4                     | 4   | 5   | 5   | 5   | 5   | 5   | 5   | 5   | 5    | 48    |
| 9  | 4                     | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4    | 40    |
| 10 | 5                     | 5   | 5   | 5   | 5   | 3   | 4   | 5   | 5   | 5    | 47    |
| 11 | 3                     | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3    | 30    |
| 12 | 4                     | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4    | 40    |
| 13 | 4                     | 5   | 5   | 4   | 4   | 3   | 5   | 5   | 5   | 5    | 45    |
| 14 | 3                     | 3   | 3   | 4   | 3   | 3   | 3   | 4   | 3   | 4    | 33    |
| 15 | 3                     | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3   | 3    | 30    |
| 16 | 3                     | 4   | 4   | 4   | 4   | 4   | 4   | 3   | 4   | 3    | 37    |
| 17 | 4                     | 4   | 4   | 5   | 4   | 3   | 3   | 4   | 4   | 4    | 39    |
| 18 | 3                     | 4   | 4   | 4   | 4   | 4   | 3   | 3   | 3   | 4    | 36    |
| 19 | 4                     | 5   | 4   | 4   | 4   | 2   | 3   | 5   | 4   | 4    | 39    |
| 20 | 4                     | 4   | 4   | 4   | 4   | 3   | 4   | 4   | 4   | 4    | 39    |
| 21 | 5                     | 5   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4    | 42    |
| 22 | 4                     | 4   | 4   | 4   | 4   | 4   | 4   | 2   | 3   | 3    | 36    |
| 23 | 4                     | 4   | 4   | 4   | 4   | 3   | 4   | 3   | 3   | 3    | 36    |
| 24 | 4                     | 4   | 5   | 4   | 5   | 4   | 4   | 4   | 4   | 4    | 42    |
| 25 | 5                     | 4   | 4   | 4   | 4   | 4   | 5   | 5   | 4   | 4    | 43    |
| 26 | 4                     | 4   | 4   | 4   | 4   | 2   | 4   | 4   | 4   | 4    | 38    |
| 27 | 4                     | 4   | 4   | 4   | 4   | 2   | 4   | 3   | 4   | 4    | 37    |
| 28 | 3                     | 4   | 4   | 4   | 4   | 2   | 4   | 4   | 4   | 4    | 37    |
| 29 | 3                     | 4   | 4   | 4   | 4   | 2   | 4   | 4   | 4   | 4    | 37    |
| 30 | 3                     | 4   | 4   | 4   | 4   | 2   | 4   | 4   | 4   | 4    | 37    |
| 31 | 3                     | 4   | 4   | 4   | 4   | 2   | 4   | 4   | 4   | 4    | 37    |
| 32 | 3                     | 4   | 4   | 4   | 4   | 2   | 4   | 4   | 4   | 4    | 37    |
| 33 | 4                     | 4   | 5   | 4   | 4   | 4   | 4   | 3   | 3   | 4    | 39    |
| 34 | 3                     | 4   | 4   | 3   | 4   | 5   | 4   | 4   | 4   | 4    | 39    |
| 35 | 3                     | 3   | 4   | 4   | 3   | 4   | 4   | 4   | 4   | 4    | 37    |
| 36 | 3                     | 4   | 4   | 5   | 5   | 5   | 4   | 3   | 3   | 3    | 39    |
| 37 | 4                     | 4   | 4   | 4   | 4   | 4   | 4   | 5   | 3   | 4    | 40    |
| 38 | 3                     | 5   | 5   | 2   | 2   | 2   | 2   | 5   | 4   | 3    | 33    |
| 39 | 3                     | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4    | 39    |
| 40 | 3                     | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4    | 39    |
| 41 | 3                     | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4   | 4    | 39    |
| 42 | 3                     | 3   | 3   | 5   | 5   | 5   | 4   | 4   | 5   | 5    | 42    |

|    |   |   |   |   |   |   |   |   |   |   |    |
|----|---|---|---|---|---|---|---|---|---|---|----|
| 43 | 3 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 2 | 43 |
| 44 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 46 |
| 45 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 48 |
| 46 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 3 | 3 | 4 | 44 |
| 47 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 41 |
| 48 | 3 | 4 | 5 | 5 | 5 | 3 | 4 | 3 | 3 | 4 | 39 |
| 49 | 3 | 4 | 5 | 3 | 4 | 4 | 4 | 5 | 4 | 3 | 39 |
| 50 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 45 |
| 51 | 5 | 3 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 44 |
| 52 | 4 | 5 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3 | 36 |
| 53 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 37 |
| 54 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 41 |
| 55 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 42 |
| 56 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 36 |
| 57 | 4 | 4 | 5 | 5 | 2 | 3 | 4 | 4 | 5 | 4 | 40 |
| 58 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 38 |
| 59 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 48 |
| 60 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 48 |

**LAMPIRAN**  
**UJI VALIDITAS DAN REABILITAS**

## Hasil Uji Validitas dan Reliabilitas

### Correlations

|             |                     | X1.1  | X1.2   | X1.3   | X1.4   | X1.5   | X1.6   | X1.7  | Tarif Pajak |
|-------------|---------------------|-------|--------|--------|--------|--------|--------|-------|-------------|
| X1.1        | Pearson Correlation | 1     | ,182** | ,223   | ,212   | ,170   | 253    | 302'  | ,542**      |
|             | Sig. (2-tailed)     |       | ,000   | ,087   | ,004   | ,195   | ,052   | 019   | ,000        |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| X1.2        | Pearson Correlation | 182   | 1      | ,533** | ,025   | ,004   | ,087   | 356'' | ,533**      |
|             | Sig. (2-tailed)     | ,165  |        | ,000   | ,850   | ,975   | 508    | 005   | ,000        |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| X1.3        | Pearson Correlation | ,223  | ,533** | 1      | 069    | ,080*  | ,064   | 071   | ,427**      |
|             | Sig. (2-tailed)     | 087   | ,000   |        | ,601   | ,651   | 629    | 587   | ,001        |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| X1.4        | Pearson Correlation | ,212  | ,025   | ,856*  | 1      | ,370** | ,180   | 336'' | ,494**      |
|             | Sig. (2-tailed)     | 104   | ,850   | ,601   |        | ,004   | ,169   | 009   | ,000        |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| X1.5        | Pearson Correlation | 170   | ,004   | ,060   | ,370** | 1      | ,678'' | 496'' | ,656**      |
|             | Sig. (2-tailed)     | 195   | ,975   | ,651   | ,004   |        | ,000   | 000   | ,000        |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| X1.6        | Pearson Correlation | 253   | ,356** | ,336'  | ,180   | ,678** | 1      | 552   | ,674**      |
|             | Sig. (2-tailed)     | ,052  | ,005   | ,587   | ,009   | ,000   |        | 000   | ,000        |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| X1.7        | Pearson Correlation | 302   | 356''  | 071    | 336''  | 496''  | 552''  | 1     | 761''       |
|             | Sig. (2-tailed)     | 019   | 005    | 587    | 009    | 000    | 000    |       | 000         |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |
| Tarif Pajak | Pearson Correlation | ,542* | ,533** | 494''  | 494**  | 666**  | ,674** | 761'' | 1           |
|             | Sig. (2-tailed)     | ,000  | ,000   | ,000   | ,000   | ,000   | ,000   | 000   |             |
|             | N                   | 60    | 60     | 60     | 60     | 60     | 60     | 60    | 60          |

\*\*, Correlation is significant at the 0.01 level (2-tailed).

\*, Correlation is significant at the 0.05 level (2-tailed).

|      |                     | X2.1   | X2.2   | X2.3  | X2.4   | X2.5  | Pemahaman Perpajakan |
|------|---------------------|--------|--------|-------|--------|-------|----------------------|
| X2.1 | Pearson Correlation | 1      | ,430** | 099** | ,122   | 147   | ,522**               |
|      | Sig. (2-tailed)     |        | ,001   | 450   | ,374   | ,261  | ,000                 |
|      | N                   | 60     | 60     | 60    | 60     | 029   | 60                   |
| X2.2 | Pearson Correlation | ,430** | 1      | 222   | ,128   | ,210  | ,524**               |
|      | Sig. (2-tailed)     | ,001   |        | 089   | 330    | ,828  | ,000                 |
|      | N                   | 60     | 60     | 60    | 60     | 60    | 60                   |
| X2.3 | Pearson Correlation | 099    | 222    | 1     | ,654** | ,449* | ,780**               |
|      | Sig. (2-tailed)     | 450    | ,089   |       | ,000   | ,000  | ,000                 |
|      | N                   | 60     | 60     | 60    | 60     | 60    | 60                   |
| X2.4 | Pearson Correlation | 099    | ,128   | 654** | 1      | 506** | ,747**               |



|                      |                     |       |       |       |        |       |        |
|----------------------|---------------------|-------|-------|-------|--------|-------|--------|
| X2.5                 | Sig. (2-tailed)     | 452   | 330   | ,000  |        | ,000  | ,000   |
|                      | N                   | 60    | 60    | 60    | 60     | 60    | 55     |
|                      | Pearson Correlation | 147   | 029   | ,449* | ,506** | 1     | ,654** |
| Pemahaman Perpajakan | Sig. (2-tailed)     | 261   | 828   | ,000  | ,000   |       | ,000   |
|                      | N                   | 60    | 60    | 60    | 60     | 60    | 60     |
|                      | Pearson Correlation | 522** | 524** | ,780* | ,743** | 654** | 1      |
|                      | Sig. (2-tailed)     | ,000  | ,000  | ,000  | ,000   | ,000  |        |
|                      | N                   | 60    | 60    | 60    | 60     | 60    | 60     |

\*\*, Correlation is significant at the 0.01 level (2-tailed).

|              |                     | Correlations |        |        |        |        |        |        |        |              |
|--------------|---------------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------------|
|              |                     | X3.1         | X3.2   | X3.3   | X3.4   | X3.5   | X3.6   | X3.7   | X3.8   | Sanksi Pajak |
| X3.1         | Pearson Correlation | 1            | .314*  | .015   | .327*  | .025   | .012   | .234   | .407** | .535**       |
|              | Sig. (2-tailed)     |              | .015   | .908   | .011   | .851   | .928   | .072   | .001   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.2         | Pearson Correlation | .314*        | 1      | .562** | .417** | .407** | .374** | .339** | .192   | .752**       |
|              | Sig. (2-tailed)     | .015         |        | .000   | .001   | .001   | .003   | .008   | .142   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.3         | Pearson Correlation | .015         | .562** | 1      | .530** | .411** | .362** | .192   | .027   | .622**       |
|              | Sig. (2-tailed)     | .908         | .000   |        | .000   | .001   | .004   | .141   | .839   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.4         | Pearson Correlation | .327*        | .417** | .530** | 1      | .411** | .281*  | .091   | .073   | .646**       |
|              | Sig. (2-tailed)     | .011         | .001   | .000   |        | .001   | .029   | .490   | .580   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.5         | Pearson Correlation | .025         | .407** | .411** | .411** | 1      | .619** | .272*  | .130   | .632**       |
|              | Sig. (2-tailed)     | .851         | .001   | .001   | .001   |        | .000   | .036   | .322   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.6         | Pearson Correlation | .012         | .374** | .362** | .281*  | .619** | 1      | .449** | .154   | .622**       |
|              | Sig. (2-tailed)     | .928         | .003   | .004   | .029   | .000   |        | .000   | .239   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.7         | Pearson Correlation | .234         | .339** | .192   | .091   | .272*  | .449** | 1      | .327*  | .579**       |
|              | Sig. (2-tailed)     | .072         | .008   | .141   | .490   | .036   | .000   |        | .011   | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| X3.8         | Pearson Correlation | .407**       | .192   | .027   | .073   | .130   | .154   | .327*  | 1      | .488**       |
|              | Sig. (2-tailed)     | .001         | .142   | .839   | .580   | .322   | .239   | .011   |        | .000         |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |
| Sanksi Pajak | Pearson Correlation | .535**       | .752** | .622** | .646** | .632** | .622** | .579** | .488** | 1            |
|              | Sig. (2-tailed)     | .000         | .000   | .000   | .000   | .000   | .000   | .000   | .000   |              |
|              | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60           |

\*, Correlation is significant at the 0.05 level (2-tailed).

\*\*, Correlation is significant at the 0.01 level (2-tailed).

|                          |                     | Correlations |        |        |        |        |        |        |        |        |        |                          |
|--------------------------|---------------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------------|
|                          |                     | Y.1          | Y.2    | Y.3    | Y.4    | Y.5    | Y.6    | Y.7    | Y.8    | Y.9    | Y.10   | Kepatuhan<br>Wajib Pajak |
| Y.1                      | Pearson Correlation | 1            | .412** | .402** | .385** | .298*  | .250   | .502** | .325*  | .386** | .409** | .671**                   |
|                          | Sig. (2-tailed)     |              | .001   | .001   | .002   | .021   | .054   | .000   | .011   | .002   | .001   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.2                      | Pearson Correlation | .412**       | 1      | .559** | .196   | .320*  | .023   | .217   | .330** | .168   | .187   | .493**                   |
|                          | Sig. (2-tailed)     | .001         |        | .000   | .134   | .013   | .863   | .096   | .010   | .200   | .153   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.3                      | Pearson Correlation | .402**       | .559** | 1      | .350** | .320*  | .161   | .422** | .417** | .408** | .265*  | .639**                   |
|                          | Sig. (2-tailed)     | .001         | .000   |        | .006   | .013   | .218   | .001   | .001   | .001   | .041   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.4                      | Pearson Correlation | .385**       | .196   | .350** | 1      | .581** | .347** | .455** | .176   | .439** | .377** | .671**                   |
|                          | Sig. (2-tailed)     | .002         | .134   | .006   |        | .000   | .007   | .000   | .179   | .000   | .003   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.5                      | Pearson Correlation | .298*        | .320*  | .320*  | .581** | 1      | .449** | .578** | .263*  | .262*  | .344** | .692**                   |
|                          | Sig. (2-tailed)     | .021         | .013   | .013   | .000   |        | .000   | .000   | .042   | .043   | .007   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.6                      | Pearson Correlation | .250         | .023   | .161   | .347** | .449** | 1      | .418** | .191   | .197   | .077   | .529**                   |
|                          | Sig. (2-tailed)     | .054         | .863   | .218   | .007   | .000   |        | .001   | .144   | .132   | .558   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.7                      | Pearson Correlation | .502**       | .217   | .422** | .455** | .578** | .418** | 1      | .475** | .464** | .455** | .777**                   |
|                          | Sig. (2-tailed)     | .000         | .096   | .001   | .000   | .000   | .001   |        | .000   | .000   | .000   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.8                      | Pearson Correlation | .325*        | .330** | .417** | .176   | .263*  | .191   | .475** | 1      | .672** | .427** | .663**                   |
|                          | Sig. (2-tailed)     | .011         | .010   | .001   | .179   | .042   | .144   | .000   |        | .000   | .001   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.9                      | Pearson Correlation | .386**       | .168   | .408** | .439** | .262*  | .197   | .464** | .672** | 1      | .512** | .697**                   |
|                          | Sig. (2-tailed)     | .002         | .200   | .001   | .000   | .043   | .132   | .000   | .000   |        | .000   | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Y.10                     | Pearson Correlation | .409**       | .187   | .265*  | .377** | .344** | .077   | .455** | .427** | .512** | 1      | .615**                   |
|                          | Sig. (2-tailed)     | .001         | .153   | .041   | .003   | .007   | .558   | .000   | .001   | .000   |        | .000                     |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |
| Kepatuhan<br>Wajib Pajak | Pearson Correlation | .671**       | .493** | .639** | .671** | .692** | .529** | .777** | .663** | .697** | .615** | 1                        |
|                          | Sig. (2-tailed)     | .000         | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   | .000   |                          |
|                          | N                   | 60           | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60     | 60                       |

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

## Descriptive Statistics

### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .654             | 5          |

### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .682             | 7          |

### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .751             | 8          |

### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .838             | 10         |

**LAMPIRAN**  
**UJI ASUMSI KLASIK DAN REGRESI**  
**LINEAR BERGANDA**

## Hasil Uji Asumsi Klasik dan Regresi Linear Berganda

### ANOVA<sup>a</sup>

| Model |            | Sum of Squares | df | Mean Square | F      | Sig.              |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1     | Regression | 536.717        | 3  | 178.906     | 14.074 | ,000 <sup>b</sup> |
|       | Residual   | 711.866        | 56 | 12.712      |        |                   |
|       | Total      | 1248,583       | 59 |             |        |                   |

a. Dependent Variable: KepatuhanWajib Pajak

b. Predictors: (Constant), Tarif Pajak, Pemahaman Perpajakan, Sanksi Pajak.

### Regression

#### Model Summary<sup>b</sup>

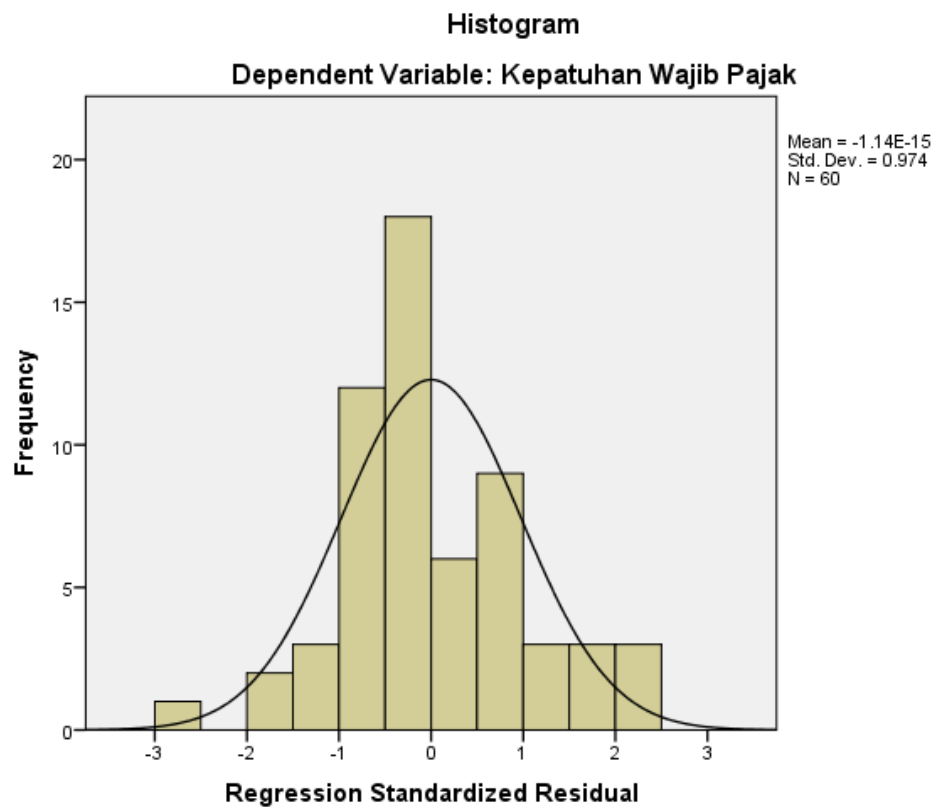
| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1     | ,656 <sup>a</sup> | ,430     | ,399              | ,3.565                     |

a. Predictors: (Constant), Tarif Pajak, Pemahaman Perpajakan, Sanksi Pajak.

### Coefficients

|       |                      | Collinearity Statistics |       |
|-------|----------------------|-------------------------|-------|
| Model |                      | Tolerance               | VIF   |
| 1     | Pengaruh Tarif Pajak | ,780                    | 1.282 |
|       | Pemahaman Perpajakan | ,697                    | 1,435 |
|       | Sanksi Perpajakan    | ,834                    | 1,200 |

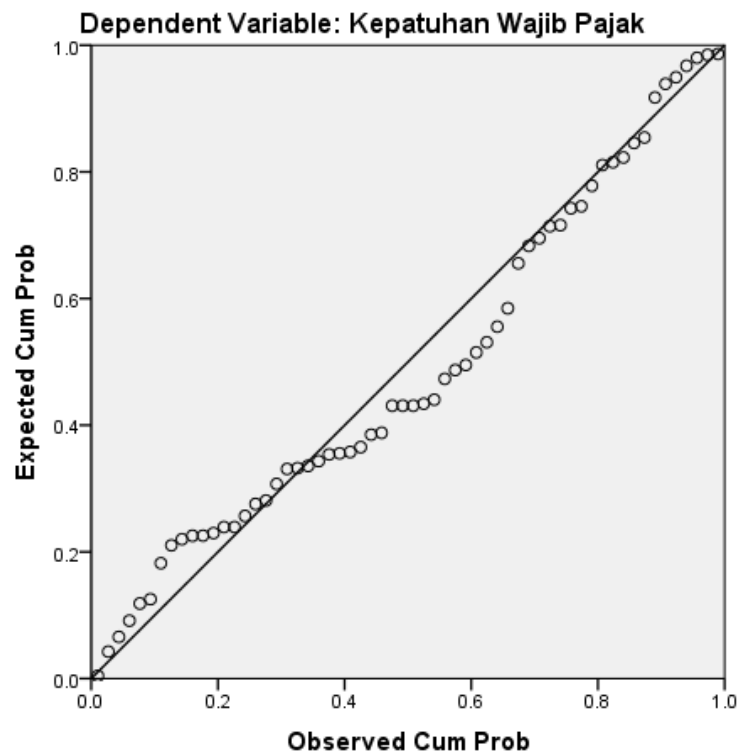
a. Dependent Variable: Kepatuhan Wajib Pajak



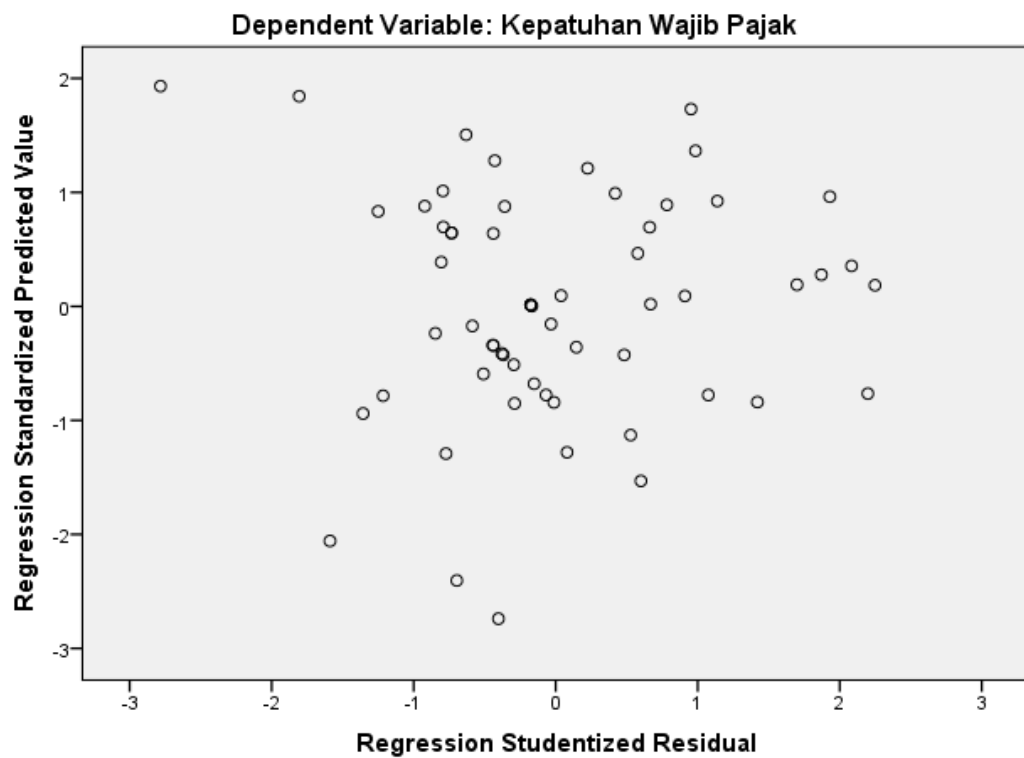
|       |                      | <b>Coefficients<sup>a</sup></b> |            |                           |       |      |
|-------|----------------------|---------------------------------|------------|---------------------------|-------|------|
| Model |                      | Unstandardized Coefficients     |            | Standardized Coefficients |       |      |
|       |                      | B                               | Std. Error | Beta                      | t     | Sig. |
| 1     | (Constant)           | 6.352                           | 5.270      |                           | 1.205 | .233 |
|       | Pengaruh Tarif Pajak | ,505                            | ,180       | ,320                      | 2.801 | ,007 |
|       | Pemahaman Perpajakan | ,541                            | ,220       | ,297                      | 2.459 | ,017 |
|       | Sanksi Perpajakan    | ,260                            | ,121       | ,237                      | 2.147 | .036 |

a. Dependent Variable : Kepatuhan Wajib Pajak

Normal P-P Plot of Regression Standardized Residual



Scatterplot



**LAMPIRAN**  
**UJI DESKRIPTIF FREKUENSI**

## Hasil Uji Deskriptif

### X1.1

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 5         | 8.3     | 8.3           | 8.3                |
|       | 4     | 32        | 53.3    | 53.3          | 61.7               |
|       | 5     | 23        | 38.3    | 38.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

### X1.2

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 16        | 26.7    | 26.7          | 26.7               |
|       | 4     | 25        | 41.7    | 41.7          | 68.3               |
|       | 5     | 19        | 31.7    | 31.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

### X1.3

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 14        | 23.3    | 23.3          | 23.3               |
|       | 4     | 31        | 51.7    | 51.7          | 75.0               |
|       | 5     | 15        | 25.0    | 25.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

### X1.4

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 6         | 10.0    | 10.0          | 10.0               |
|       | 4     | 34        | 56.7    | 56.7          | 66.7               |
|       | 5     | 20        | 33.3    | 33.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

### X1.5

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 20        | 33.3    | 33.3          | 33.3               |
|       | 4     | 23        | 38.3    | 38.3          | 71.7               |
|       | 5     | 17        | 28.3    | 28.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |



**X1.6**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 17        | 28.3    | 28.3          | 28.3               |
|       | 4     | 26        | 43.3    | 43.3          | 71.7               |
|       | 5     | 17        | 28.3    | 28.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X1.7**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 15        | 25.0    | 25.0          | 25.0               |
|       | 4     | 32        | 53.3    | 53.3          | 78.3               |
|       | 5     | 13        | 21.7    | 21.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X2.1**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 2         | 3.3     | 3.3           | 3.3                |
|       | 3     | 12        | 20.0    | 20.0          | 23.3               |
|       | 4     | 35        | 58.3    | 58.3          | 81.7               |
|       | 5     | 11        | 18.3    | 18.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X2.2**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 1         | 1.7     | 1.7           | 1.7                |
|       | 3     | 16        | 26.7    | 26.7          | 28.3               |
|       | 4     | 30        | 50.0    | 50.0          | 78.3               |
|       | 5     | 13        | 21.7    | 21.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X2.3**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 4         | 6.7     | 6.7           | 6.7                |
|       | 3     | 21        | 35.0    | 35.0          | 41.7               |
|       | 4     | 20        | 33.3    | 33.3          | 75.0               |
|       | 5     | 15        | 25.0    | 25.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X2.4**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 15        | 25.0    | 25.0          | 25.0               |
|       | 4     | 30        | 50.0    | 50.0          | 75.0               |
|       | 5     | 15        | 25.0    | 25.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X2.5**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 1     | 1         | 1.7     | 1.7           | 1.7                |
|       | 2     | 1         | 1.7     | 1.7           | 3.3                |
|       | 3     | 17        | 28.3    | 28.3          | 31.7               |
|       | 4     | 31        | 51.7    | 51.7          | 83.3               |
|       | 5     | 10        | 16.7    | 16.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.1**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 1     | 2         | 3.3     | 3.3           | 3.3                |
|       | 2     | 8         | 13.3    | 13.3          | 16.7               |
|       | 3     | 14        | 23.3    | 23.3          | 40.0               |
|       | 4     | 22        | 36.7    | 36.7          | 76.7               |
|       | 5     | 14        | 23.3    | 23.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.2**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 1     | 1         | 1.7     | 1.7           | 1.7                |
|       | 2     | 6         | 10.0    | 10.0          | 11.7               |
|       | 3     | 13        | 21.7    | 21.7          | 33.3               |
|       | 4     | 27        | 45.0    | 45.0          | 78.3               |
|       | 5     | 13        | 21.7    | 21.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.3**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 3         | 5.0     | 5.0           | 5.0                |
|       | 3     | 10        | 16.7    | 16.7          | 21.7               |
|       | 4     | 26        | 43.3    | 43.3          | 65.0               |
|       | 5     | 21        | 35.0    | 35.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.4**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 4         | 6.7     | 6.7           | 6.7                |
|       | 3     | 7         | 11.7    | 11.7          | 18.3               |
|       | 4     | 29        | 48.3    | 48.3          | 66.7               |
|       | 5     | 20        | 33.3    | 33.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.5**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 2         | 3.3     | 3.3           | 3.3                |
|       | 3     | 8         | 13.3    | 13.3          | 16.7               |
|       | 4     | 32        | 53.3    | 53.3          | 70.0               |
|       | 5     | 18        | 30.0    | 30.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.6**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 13        | 21.7    | 21.7          | 21.7               |
|       | 4     | 27        | 45.0    | 45.0          | 66.7               |
|       | 5     | 20        | 33.3    | 33.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.7**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 1     | 1         | 1.7     | 1.7           | 1.7                |
|       | 3     | 10        | 16.7    | 16.7          | 18.3               |
|       | 4     | 31        | 51.7    | 51.7          | 70.0               |
|       | 5     | 18        | 30.0    | 30.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**X3.8**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 3         | 5.0     | 5.0           | 5.0                |
|       | 3     | 9         | 15.0    | 15.0          | 20.0               |
|       | 4     | 23        | 38.3    | 38.3          | 58.3               |
|       | 5     | 25        | 41.7    | 41.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.1**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 24        | 40.0    | 40.0          | 40.0               |
|       | 4     | 25        | 41.7    | 41.7          | 81.7               |
|       | 5     | 11        | 18.3    | 18.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.2**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 9         | 15.0    | 15.0          | 15.0               |
|       | 4     | 40        | 66.7    | 66.7          | 81.7               |
|       | 5     | 11        | 18.3    | 18.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.3**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 6         | 10.0    | 10.0          | 10.0               |
|       | 4     | 36        | 60.0    | 60.0          | 70.0               |
|       | 5     | 18        | 30.0    | 30.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.4**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 2         | 3.3     | 3.3           | 3.3                |
|       | 3     | 7         | 11.7    | 11.7          | 15.0               |
|       | 4     | 35        | 58.3    | 58.3          | 73.3               |
|       | 5     | 16        | 26.7    | 26.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.5**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 3         | 5.0     | 5.0           | 5.0                |
|       | 3     | 8         | 13.3    | 13.3          | 18.3               |
|       | 4     | 37        | 61.7    | 61.7          | 80.0               |
|       | 5     | 12        | 20.0    | 20.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.6**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 9         | 15.0    | 15.0          | 15.0               |
|       | 3     | 14        | 23.3    | 23.3          | 38.3               |
|       | 4     | 27        | 45.0    | 45.0          | 83.3               |
|       | 5     | 10        | 16.7    | 16.7          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.7**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 1         | 1.7     | 1.7           | 1.7                |
|       | 3     | 11        | 18.3    | 18.3          | 20.0               |
|       | 4     | 36        | 60.0    | 60.0          | 80.0               |
|       | 5     | 12        | 20.0    | 20.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.8**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 1         | 1.7     | 1.7           | 1.7                |
|       | 3     | 15        | 25.0    | 25.0          | 26.7               |
|       | 4     | 26        | 43.3    | 43.3          | 70.0               |
|       | 5     | 18        | 30.0    | 30.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.9**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 3     | 15        | 25.0    | 25.0          | 25.0               |
|       | 4     | 31        | 51.7    | 51.7          | 76.7               |
|       | 5     | 14        | 23.3    | 23.3          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

**Y.10**

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 2     | 1         | 1.7     | 1.7           | 1.7                |
|       | 3     | 13        | 21.7    | 21.7          | 23.3               |
|       | 4     | 37        | 61.7    | 61.7          | 85.0               |
|       | 5     | 9         | 15.0    | 15.0          | 100.0              |
|       | Total | 60        | 100.0   | 100.0         |                    |

## **LAMPIRAN DOKUMENTASI**

### **Dokumentasi Pelaksanaan Penelitian**

- **Kasubag Umum Dinas Koperasi dan UKM kota Makassar**



- **Bagian Data Dinas koperasi dan UKM Kota Makassar**



- UMKM Dagang ( Toko Alat Tulis Kantor, dll )



- UMKM Produksi ( Tukang Jahit )





- UMKM Jasa ( Percetakan )

